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Private Company Performance Only Half That of Public Markets for May 2007

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CHICAGO, June 19 /PRNewswire/ -- Private companies, which bring the bulk of economic and employment growth to our nation, claimed only 43% of the performance realized by the NASDAQ and Dow Indices for May 2007. This data comes from the Entrex Private Company Index (PCI) a sector benchmarking tool generally recognized as the most authoritative source on company growth and private industry performance by investment bankers, broker-dealers and M&A professionals.

With that said, May's 13 point increase in the PCI represents a 1.6% growth spurt to 803 -- the second highest reading in PCI history. And, despite this month's PCI annualized growth rate of 20%, YTD performance for portfolio companies reveals a 37% annualized rate -- nearly double that of the public market performance.

Entrex CEO, Stephen H. Watkins, examines this phenomenon, "It is interesting how the public indices, representing only investor sentiment, grew so substantially. Whereas PCI growth, a tool tracking consumption of private sector goods and services across North America, reflected real economic performance less than 50% of these investor-sentiment indices. In a nutshell, Wall St. benchmarks appear disparate from actual performance on Main St."

PCI-company CEO's lent their real world perspective of this near all-time high marked by the Index and explained exactly how that number "feels" on Main St. The consensus seems to be that it's not uncommon for revenue performance to fluctuate dramatically (10-40%) from month-to-month. As any business owner knows, the one thing you can only hope to predict semi-accurately is spending habits of the unknown public. These revenues though are the basis of operational and growth budgets which enable companies to support high-quality goods and services for which people will pay.

James Mauch, CEO of Tenmast Software, advocates looking past the monthly numbers to the larger view. "[Revenue] fluctuations can make us question the near-term plan and temptation is to adjust everything. We are working on discipline ... sticking to the plan despite short-term swings."

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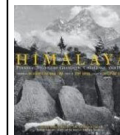
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Also in that mindset Elko Products CEO, Tim Staub, shares, "One of the great challenges of business is forecasting and operationally managing fluctuations in demand and sales. Locking into formal one-year goals documents limits our ability to respond quickly to a changing environment. Our focus is on our 3 to 5 year planning horizon, and the next 90 days. We are learning to deal productively with unforeseen events -- to create opportunity from obstacles."

Greg Hughes, CEO of Imagine That! Furniture, adds this from storefront retail perspective, " ... the inconsistencies in revenue every month are very challenging to manage ... you have to keep pushing the sales people, even if they're ahead of goal, because you don't know what is around the corner."

About Private Company Index

The PCI (<http://www.privatecompanyindex.com>) provides the investment community a resource to objectively measure private business activity. The Index was created by Entrex (<http://www.entrex.net>), the global source to find, research, track, manage and invest in private companies

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